

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 02878 271153Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----091027 280635Z /20
R 271121Z JUL 78
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 4331

UNCLAS STOCKHOLM 2878

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: ADS REQUEST - EASTLAND SHOE MFG. CO.

REF: COMMERCE CD-144, DATED JUNE 16, 1978

1. FOLLOWING TWO COMPANIES HAVE EXPRESSED PRELIMINARY INTEREST
IN BECOMING EASTLAND'S AGENT IN SWEDEN.

2. HANS GRAUCOB AB
SLALOMVAGEN 6
S-133 00 SALTSJOBADEN, SWEDEN
TEL: 08/717 05 03 TELEX: 10223
CONTACT: MR. HANS GRAUCOB, MANAGING DIRECTOR

3. COMMENT: THIS COMPANY WAS ESTABLISHED IN 1961. TRADE
DIRECTORIES REPORT AN ANNUAL TURNOVER OF APPROXIMATELY SKR.
4.5 MILLION (\$1 EQUALS SKR. 4.50). MR. GARUCOB, WHO OWNS AND
MANAGES THE COMPANY, REPORTS THAT HE HAS 25 YEARS EXPERIENCE
IN THIS FIELD, DURING WHICH TIME HE HAS ESTABLISHED GOOD
RELATIONS WITH APPROXIMATELY 300 CUSTOMERS. MR. GRAUCOB
WOULD LIKE TO RECEIVE PRICES CIF GOTEBOG AND HIS
COMPANY WOULD LIKE TO WORK ON A 8 PERCENT COMMISSION BASIS.
ACCORDING TO A LOCAL BANK, THE COMPANY HAS MET PAYMENTS
PROMPTLY.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STOCKH 02878 271153Z

4. WESTIMPORT AB
BOX 77
S-311 01 FALKENBERG, SWEDEN
TEL: 0346/160 20 TELEX: 38131
CONTACT: MR. OLLE STROM, MANAGER

5. COMMENT: THIS COMPANY WAS ESTABLISHED IN 1966. ITS SHARE

CAPITAL IS SKR. 50 THOUSAND. ACCORDING TO THE COMPANY'S BANK, THE COMPANY HAS AN ANNUAL TURNOVER OF SKR. 5.6 MILLION. THE COMPANY IS OWNED BY MR. SVEN H. NILSSON, WHO ALSO OWNS A COUPLE OF OTHER COMPANIES. WESTIMPORT AB EMPLOYS 6 AND ACCORDING TO A LOCAL BANK, THE COMPANY HAS MET ITS PAYMENTS PROMPTLY.

6. WE HAVE NOT RECEIVED ANY REPLIES FROM THE OTHER COMPANIES THAT WE HAVE CONTACTED ON BEHALF OF EASTLAND SHOE DUE TO THE CURRENT VACATION PERIOD IN SWEDEN. WE WILL CABLE ANY POSITIVE REPLIES THAT WE RECEIVE.
KENNEDY-MINOTT

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STOCKH02878
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780309-0749
Format: TEL
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780712/aaaaakcu.tel
Line Count: 73
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: de84566b-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1862498
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - EASTLAND SHOE MFG. CO.
TAGS: BEXP, SW
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/de84566b-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014